



UNHCR

United Nations High Commissioner for Refugees
Haut Commissariat des Nations Unies pour les réfugiés

DATE: 29/09/2021

INVITATION TO BID: No. ITB/2021/6

**FOR THE ESTABLISHMENT
OF FRAME AGREEMENT(S) FOR THE SUPPLY OF
MEDICAL GLOVES under LOT 1
SURGICAL MASKS under LOT 2
HAND SANITIZERS under LOT 3
VARIOUS MEDICAL PPE under LOT 4**

CLOSING DATE AND TIME: 26/10/2021 – 23:59 hrs time in Cairo

INTRODUCTION TO UNHCR

The Office of the United Nations High Commissioner for Refugees (UNHCR) was established on December 14, 1950 by the United Nations General Assembly. The agency is mandated to lead and co-ordinate international action to protect refugees and resolve refugee problems worldwide. Its primary purpose is to safeguard the rights and well-being of refugees. It also has a mandate to help stateless people.

In more than six decades, the agency has helped tens of millions of people restart their lives. Today, a staff of some 6,600 people in more than 110 countries continues to help about 34 million persons. To help and protect some of the world's most vulnerable people in so many places and types of environment, UNHCR must purchase goods and services worldwide. For further information on UNHCR, its mandate and operations, please see <http://www.unhcr.org>.

1. REQUIREMENTS

The Office of the United Nations High Commissioner for Refugees (UNHCR), Representation in Egypt, invites qualified suppliers to make a firm offer for the establishment of Frame Agreement(s) for the supply of gloves for medical purposes, surgical masks and hand sanitizers.

IMPORTANT:

Exact technical specifications of the items are detailed in Annex A of this document.

UNHCR may award Frame Agreement(s) with initial duration of 1 year(s), potentially extendable for further 2 periods of 1 year each, for supplying its operation in Egypt. The successful bidders will be requested to maintain their quoted price model for the duration of the Frame Agreement(s).

The estimated **annual** requirement of UNHCR is for:

LOT 1 – 100,000 pairs of medical examination gloves

LOT 2 - 460,000 surgical masks

LOT 3 - 3,000 liters of hand sanitizers with specifications detailed in Annex B

New requirement: LOT 4 – purchase will be effected on immediate basis in 2021 only:

- 400,000 surgical masks;
- 25,000 N95/FFP2 respirators;
- 100,000 pairs of medical examination gloves;
- 25,000 gowns.

Please note that figures have been stated in order to enable bidders to have an indication of the projected requirements. It does not represent a commitment that UNHCR will require the totality of the above quantity. Quantities may vary and will depend on the actual requirements and funds available regulated by issuance of individual Purchase Orders against the Frame Agreements.

Other United Nations Agencies, Funds and Programmes shall be entitled to the same prices and terms as those contained in the offers of the successful bidders and could form the basis for a Frame Agreement with other UN Agencies.

IMPORTANT:

When a Frame Agreement is awarded, either party can terminate the agreement only upon 30 days' notice, in writing to the other party.

The initiation of conciliation or arbitral proceedings in accordance with **article 19** "settlement of disputes" of the UNHCR General Conditions of Contracts for provision of Goods and Services shall not be deemed to be a "cause" for or otherwise to be in itself a termination clause.

It is strongly recommended that this Invitation to Bid document and its annexes be read thoroughly. Failure to observe the procedures laid out therein may result in disqualification from the evaluation process.

Sub-Contracting: Please take careful note of article 4 of the attached General Terms and Conditions (Annex E).

Note: this document is not construed in any way as an offer to contract with your firm.

2. BIDDING INFORMATION:

2.1. ITB DOCUMENTS

The following annexes form integral part of this Invitation to Bid:

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|----------|--|
| Annex A: | UNHCR General Conditions of Contracts for the Provision of Goods and Services – 2018 |
| Annex B: | Technical Specifications |
| Annex C: | Financial Offer Form |
| Annex D: | Vendor Registration Form |
| Annex E: | UN Supplier Code of Conduct |
| Annex F: | Confirmation on non-inclusion in vendor sanction lists |
| Annex G: | eTenderBox Registration Guide & eTenderBox Supplier User Manual |

2.2 ACKNOWLEDGMENT

We would appreciate your informing us of the receipt of this ITB by return e-mail to ARECASUP@unhcr.org as to:

- Your confirmation of receipt of this invitation to bid
- Whether or not you will be submitting a bid
- The source where you have acquired this tender document (e.g. E-Mail, Chamber of Commerce, UNGM website, printed media etc.)

IMPORTANT:

Please note that Bid Submissions are **NOT** to be sent to the e-mail address above.

2.3 **REQUESTS FOR CLARIFICATION**

Bidders are required to submit any request for clarification in respect of this ITB by e-mail to ARECASUP@unhcr.org. **The deadline for receipt of questions is 23:59 hrs time in Cairo on [16/10/2021].**

IMPORTANT:

Please note that Bid Submissions are **not** to be sent to the e-mail addresses above. Failure to comply with this provision may result in disqualification.

UNHCR will reply to the questions received as soon as possible by means of publication on by email to all bidders expressing their interest to participate.

2.4 **YOUR OFFER**

Your offer shall be prepared in English.

Please submit your offer using the Annexes provided. Offers not conforming to the requested formats may be not taken into consideration.

IMPORTANT:

Inclusion of copies of your offer with any correspondence sent directly to the attention of the responsible buyer or any other UNHCR staff other than the submission e-mail address will result in disqualification of the offer. Please send your bid directly and only to the address provided in the "Submission of Bid" section 2.6) of this ITB.

Your offer shall comprise the following two sets of documents:

- Technical offer
- Financial offer

2.4.1 **Content of the TECHNICAL OFFER**

IMPORTANT:

No pricing information should be included in the Technical offer. Failure to comply may risk disqualification. The technical offer should contain all information required.

The technical details of the products requested by UNHCR can be found in **Annex A**. Your technical offer should clearly state whether or not the goods you are offering are fully conforming to the product specifications given. Clearly state and disclose any discrepancies with the specifications given.

The following details shall also be provided in the Technical Offer.

Incoterms: The International Chamber of Commerce Incoterms 2010 shall apply for this ITB and for any resulting purchase orders(s).

Delivery Capacity: The bidder shall state the mobilization time, ex-stock quantity and quantities available after one, two, three and four weeks of production lead time.

Shelf life and usable lifespan: The bidder shall clearly state the recommended shelf life of the product, as well as the usable lifespan, i.e. the recommended usage period.

Country of Origin of the Supplier and place of Manufacture:

The technical offer shall state the country in which the supplier is registered as well as the country and place of manufacture of the products.

Warranty: The bid shall include defects and liability period with terms of warranty.

Certificate: If available, the bidder shall submit a copy of internationally recognized quality certificate of the manufacturing company together with a copy of quality certificate for the finished product.

Vendor Registration Form: If your company is not already registered with UNHCR, you should complete, sign and submit with your technical proposal the Vendor Registration Form (**Annex D**).

If your company is already registered with UNHCR, please submit an empty Vendor Registration Form clearly indicating your UNHCR Vendor ID.

UNHCR General Conditions for Provision of Goods and Services: Your technical offer should contain your acknowledgement of the UNHCR General Conditions for Provision of Goods and Services by signing **Annex A**.

Please note that submitting an offer is deemed as acceptance of UNHCR's General Conditions for Provision of Goods and Services.

IMPORTANT:

If you have alternative product to offer, please clearly indicate the advantages over the standard items (**Annex A**). Do not send only an offer for an alternative product, i.e. these should be sent in addition to an offer for the standard items requested. Do not send any samples of the products at this stage.

2.4.2 Content of the FINANCIAL OFFER

Your separate **Financial offer** must contain an overall offer in a single currency, either in US Dollars, Euros or in the currency of your company's country.

IMPORTANT:

Please carefully consider the pricing model applicable to this invitation tender.

The Financial offer is to be submitted as per the Financial Offer Form (**Annex C**). Bids that have a different price structure may not be accepted.

The following details shall be provided for each item:

Unit costs: The bidder shall quote the unit price DAP to 6 October City.

UNHCR is NOT-exempt from all direct taxes and customs duties. With this regards, price has to be given with VAT.

You are requested to hold your offer valid for **[90]** days from the deadline for submission. UNHCR will make its best effort to select a company within this period. The pricing model quoted in the Supplier's offer will remain valid for the duration of the Frame Agreement. UNHCR's standard payment terms are within 30 days after satisfactory implementation and receipt of documents in order.

The cost of preparing a bid and of negotiating a contract, including any related travel, is not reimbursable nor can it be included as a direct cost of the assignment.

2.5 BID EVALUATION:

2.5.1 Supplier Registration:

The qualified suppliers will be added to the Vendor Database after investigation of suitability based on the submitted Vendor Registration Form and supporting documents. The investigation involves consideration of several factors such as:

- Financial standing,
- Core business,
- Track record,
- Contract capacity.

This will be followed later by performance evaluation as a supplier such as:

- Random / periodic testing of the supplier's products,
- Ability to respond quickly to Agency's needs,
- Timely delivery,
- Dependability of products and services.
- Lead time for delivery

2.5.2 Technical evaluation:

The technical component of the submission will be evaluated using the criteria detailed below and the **PASS or FAIL** method:

- **Mandatory** - Copy of business license in Egypt;
- **Mandatory** - Copy of tax card/certificate;
- **Mandatory** - Audit reports or financial statements for the period 2018, 2019, 2020
- **Mandatory** - Completed, signed and stamped Confirmation on vendor sanction lists - Annex F;
- **Mandatory** - Copies of 3 reference letters on satisfactory performance from national or international corporate clients;
- Dully completed, signed and stamped Vendor Registration Form – Annex D;
- **Mandatory for Lot 1 & 4 bidders** - Brochures with photos, and technical and performance specifications. Confirmation on conformity to EN-455 and EN 374, ISO 9001 or 13485 certificate for Quality Management System of the manufacturer (or equivalent international standards). Covering design, development, production and quality assurance of the device. These documents will help assess conformity to the specifications advertised in Annex B.
- **Mandatory for Lot 2 & 4 bidders** - Brochures with photos, and technical and performance specifications. Confirmation of compliance with the EN 14683 standard for type IIR (or equivalent international standard). These documents will help assess conformity to the specifications advertised in Annex B.
- **Mandatory for Lot 3 bidders** – Brochures with photos and technical specifications. These documents will help assess conformity to the specifications advertised in Annex B.
- **Mandatory for Lot 4 bidders** – Same as above and:
 - **N95/FFP2 respirator** - Brochures with photos, and technical and performance specifications. Confirmation of compliance with the EN 149 or NIOSH 95 standard (or equivalent international standard). ISO 9001 or 13485 certificate for Quality Management System of the manufacturer. Covering design, development, production and quality assurance of the device. Certificate of Origin, ISO certificate. These documents will help assess conformity to the specifications advertised in Annex B;
 - **Gowns** - Brochures with photos, and technical and performance specifications. ISO certificate. Test reports (product specific, from accredited laboratory/ test centre). CE certificate (or equivalent). Certificate of Origin. These documents will help assess conformity to the specifications advertised in Annex B.

Bidders that pass this stage of the evaluation will be requested to provide samples of items for assessment of compliance with the established UNHCR specifications in Annex B.

2.5.3 Financial evaluation:

The financial component will be analyzed only for those suppliers that pass the technical evaluation. The lowest priced bid which passed technical evaluation and sample assessment will be considered for award under all 4 Lots.

For evaluation purposes only, the offers submitted in currency other than US Dollars will be converted into US Dollars using the United Nations rate of exchange in effect on the date the submissions are due.

UN Global Compact and other factors: UNHCR supports the UN Global Compact Initiative put forward on 31 January 1999 by UN Secretary-General Kofi Annan that would bring companies together with UN agencies, labor and civil society to support ten principles in the areas of the human rights, labour, environment and anti-corruption. We encourage our suppliers to sign up with the UN Global Compact Initiative.

2.6 SUBMISSION OF BID:

The offers must bear your official letter head, clearly identifying your company.

Bids should be submitted via the **etenderbox.unhcr.org** platform using the submission guides attached in Annex G.

Bids submitted by e-mail will not be considered.

IMPORTANT:

The technical offer and financial offer are to be sent in separate documents. Failure to do so may result in disqualification.

Deadline: 26/10/2021, 23:59 hrs time in Cairo.

UNHCR will not be responsible for locating or securing any information that is not identified in the bid. Accordingly, to ensure that sufficient information is available, the bidder shall furnish, as part of the bid, any descriptive material such as extracts, descriptions, and other necessary information it deems would enhance the comprehension of its offer.

IMPORTANT:

The Financial offer will only be opened for evaluation if the supplier's technical part of the offer has passed the test and has been accepted by UNHCR as meeting the technical specifications.

2.7 BID ACCEPTANCE:

UNHCR reserves the right to accept the whole or part of your bid, or to allow split or partial awards.

UNHCR may at its discretion increase or decrease the proposed content when awarding the contract and would not expect a significant variation of the rate submitted. Any such increase or decrease in the contract duration would be negotiated with the successful bidder as part of the finalization of the Purchase Orders for Goods.

UNHCR may, at its discretion, extend the deadline for the submission of bids, by notifying all prospective suppliers in writing. The extension of the deadline may accompany a modification of the solicitation documents prepared by UNHCR at its own initiative or in response to a clarification requested by a prospective supplier.

Please note that UNHCR is not bound to select any of the firms submitting bids and does not bind itself in any way to select the firm offering the lowest price. Furthermore, the contract will be awarded to the bid considered most responsive to the needs, as well as conforming to UNHCR's general principles, including economy and efficiency and best value for money.

2.8 CURRENCY AND PAYMENT TERMS FOR PURCHASE ORDERS

Any Purchase Order (PO) issued as a result of this ITB will be made in the currency of the winning offer(s). Payment will be made in accordance to the General Conditions for the Purchase of Goods and in the currency in which the PO is issued. Payments shall only be initiated after confirmation of successful completion by UNHCR business owner.

2.9 UNHCR GENERAL CONDITIONS OF CONTRACTS FOR THE PROVISION OF GOODS AND SERVICES

Please note that the General Conditions of Contracts (**Annex A**) will be strictly adhered to for the purpose of any future contract. The Bidder must confirm the acceptance of these terms and conditions in writing.



Andre Lukovics

Supply Officer
UNHCR Representation in Egypt